



## APPLICANT BOX A BELOW

In consideration of E.B. Horsman & Son and/or any of its divisions including Albrite Lighting, (collectively, "E.B. Horsman & Son") selling and from time to time advancing credit to the "Applicant," as signed below in Box A, the Applicant agrees and understands that the terms upon which E.B. Horsman & Son grants credit are as follows:

1. E.B. Horsman & Son can discontinue extending credit at any time without notice to the Applicant.
2. The Application hereby authorizes E.B. Horsman & Son to obtain all credit reports and other information it deems necessary in connection with the Applicant's request for credit. The Applicant consents to E.B. Horsman & Son collecting personal information about the Applicant, including the Applicant's name, address, phone numbers, e-mail address, birthday, age, gender, social insurance number, and detailed financial information. The Applicant acknowledges that E.B. Horsman & Son will use this personal information to determine whether or not to grant or extend credit to the Applicant and whether or not to conduct business with the Applicant. The Applicant also acknowledges that this personal information will be disclosed to Equifax Canada, Dun & Bradstreet, and any other organization requesting credit references or information about the Applicant. The Applicant hereby explicitly consents to E.B. Horsman & Son collecting, using and disclosing the Applicant's personal information as describes in the paragraph.
3. Accounts are due and payable 30 days after the invoice date.
4. A service charge will apply on any overdue invoice from the date such invoice becomes overdue. The overdue amount may include service charges previously applied to the account, resulting in compounding of service charges. Rate of service charge is subject to change upon notification from E.B. Horsman & Son. Until notification of change, the rate will be 2% per month (26.8% per annum).
5. Every purchase, transaction, job designation, or pickup of goods noted or referred to in any invoice, packing slip, notice, statement of account or any other communication issued by E.B. Horsman & Son to the Applicant, shall be conclusively deemed and considered as authorized, correct and ratified by the Applicant unless E.B. Horsman & Son receives written notice to the contrary from the Applicant within twenty days of receipt by the Applicant of such invoice, packing slip, notice, statement of account or other communication. All sales are applicable to and applicants must adhere to E.B. Horsman & Son terms and conditions.
6. From time to time, we may use your personal information to provide you with products, promotions and services in compliance with Canadian Privacy laws. If you prefer not to receive products or promotional materials please email the [privacy.office@ebhorsman.com](mailto:privacy.office@ebhorsman.com).
7. The Applicant hereby grants to E.B. Horsman & Son a continuing security interest or purchase money security interest in all goods sold or delivered by E.B. Horsman & Son and their proceeds to secure performance by the Applicant of all its obligations to E.B. Horsman & Son. The Applicant waives its right to receive a copy of any Financing Statement or Verification Statement and acknowledges receipt of a copy of this agreement.

**A. BUSINESS NAME TO APPEAR ON INVOICES** (same as on page 1): \_\_\_\_\_

**BUSINESS NAME**

\_\_\_\_\_  
SIGNATURE OF PROPRIETOR, PARTNERS OR OF DIRECTOR, IF APPLICANT IS A CORPORATE ENTITY

\_\_\_\_\_  
WITNESS SIGNATURE

Print Name: \_\_\_\_\_

Print Name: \_\_\_\_\_

\_\_\_\_\_  
SIGNATURE OF PROPRIETOR, PARTNERS OR OF DIRECTOR, IF APPLICANT IS A CORPORATE ENTITY

Address: \_\_\_\_\_

Print Name: \_\_\_\_\_

## PERSONAL GUARANTEE BOX B BELOW

1. In consideration of E.B. Horsman & Son and/or any of its subsidiaries including Albrite Lighting (2013) Ltd, (collectively, "E.B. Horsman & Son") dealing with, and from time to time advancing credit to the "Applicant" as signed above in Box A, or below in Box B, in any capacity I/We the Undersigned, do hereby jointly and severally unconditionally guarantee to E.B. Horsman & Son the payment, whenever due, of any and all amounts payable, at any time now or hereafter, by the Applicant to E.B. Horsman & Son AND I/We the undersigned do jointly and severally guarantee the faithful performance by the Applicant of any and all agreements now existing or which may hereafter be entered into between the Applicant and E.B. Horsman & Son.
2. It is expressly understood and agreed that this is a continuing guarantee and that the liability of the undersigned hereunder shall not be limited but shall include the full indebtedness at any time of the applicant to E. B. Horsman & Son.
3. AND FURTHER that E.B. Horsman & Son shall not be obliged to give notice to the undersigned of any further or other accounts due and owing and/or the execution of any agreements nor of the non-payment of any amounts due and owing jointly or on account of any agreement with E.B. Horsman & Son by any party thereto.
4. AND FURTHER that the guarantee herein and the liability created hereunder shall not be affected by any settlement, extension or variation of terms of any agreement or by additional security or guarantee taken or surrendered or otherwise lost or destroyed by E.B. Horsman & Son or by any carelessness or negligence of E.B. Horsman & Son in asserting its rights against the Applicant or any other person, or otherwise, nor by the termination for any cause whatsoever of any right of E.B. Horsman & Son against any person. AND IN PARTICULAR, but without in any way limiting the generality of the foregoing, E.B. Horsman & Son shall have the right to change the Applicant's credit limit or supply material in excess of the credit limit at any time without notice to the undersigned. NOTWITHSTANDING ANY CHANGE IN THE APPLICANT'S CREDIT LIMIT or supply of materials in excess of the credit limit, the undersigned shall be liable for the Applicant's entire indebtedness to E.B. Horsman & Son.
5. It is expressly understood and agreed that if goods are ordered from E.B. Horsman & Son and charged to the Applicant's account by a corporation related to the Applicant or carrying on or continuing the business formerly carried on by the Applicant, the undersigned shall be liable under this guarantee in exactly the same way and to exactly the same extent as if that corporation had been included in the definition of "Applicant" in this guarantee.
6. The undersigned jointly and severally agree to pay to E.B. Horsman & Son any amount at any time due hereunder immediately upon demand without requiring any demands to be made upon or protest to be made or notice of non-payment or non-performance to be given, or proceedings to be taken against the Applicant or any other guarantor of any party primarily or otherwise liable to E.B. Horsman & Son by virtue of any of the purchases or agreements on behalf of or with Applicant.

DATED at \_\_\_\_\_ on the \_\_\_\_\_ day of \_\_\_\_\_ 20 \_\_\_\_\_  
NAME OF CITY

**B. BUSINESS NAME TO APPEAR ON INVOICES** (same as on page 1): \_\_\_\_\_

**BUSINESS NAME**

\_\_\_\_\_  
SIGNATURE

\_\_\_\_\_  
WITNESS SIGNATURE

Guarantor 1 (print name) \_\_\_\_\_

Print Name: \_\_\_\_\_

\_\_\_\_\_  
SIGNATURE

Address: \_\_\_\_\_

Guarantor 1 (print name) \_\_\_\_\_



**E.B. Horsman & Son**  
*The Electrical Distributor of Choice!*



**ALBRITE**  
*Smarter Light in Every Space*  
 A division of E.B. Horsman & Son



**BEST  
 MANAGED  
 COMPANIES**  
 Platinum member

Please circle the location you would predominantly use.

LOWER MAINLAND	BC INTERIOR	VANCOUVER ISLAND	NORTHERN BC
Burnaby*	Cranbrook	Campbell River	Dawson Creek
Corporate Office & Distribution Centre	Kamloops	Courtenay	Fort Nelson
Langley	Penticton	Duncan	Kitimat
Richmond	Vernon	Parksville	Prince George
Surrey	Williams Lake	Victoria°	Terrace

**ebhorsman.com**  
**albritelighting.com**

**ALBERTA**  
 Calgary  
 Edmonton

° E.B. Horsman & Albrite Lighting Location    ° Albrite Lighting Location

**C. ALBERTA PERSONAL GUARANTEE**

THE GUARANTEES ACKNOWLEDGEMENT ACT CERTIFICATE OF NOTARY PUBLIC  
 I hereby certify that:

- \_\_\_\_\_ of \_\_\_\_\_, the Guarantor in the Guarantee dated made between ● and E.B. Horsman & Son which this certificate is attached to or noted upon, appeared in person before me and acknowledged that he/she had executed the Guarantee;
- I satisfied myself by examination of her that he/she is aware of the contents of the Guarantee and understands it.

Given at \_\_\_\_\_, Alberta, this \_\_\_\_\_ day of \_\_\_\_\_, 2015, under my hand and seal of office.

\_\_\_\_\_ A Notary Public in and for the Province of Alberta

STATEMENT OF GUARANTOR (Seal)

I am the person named in this certificate.

\_\_\_\_\_ (Signature of ●)



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Please circle the location you would predominantly use.

**MAILING ADDRESS**

19295 25 AVE.  
SURREY, BC V3Z 3X1  
AR@EBHORSMAN.COM

PH. 778-545-9916  
FAX 778-545-3099  
TOLL FREE: 888-467-7626

LOWER MAINLAND	BC INTERIOR	VANCOUVER ISLAND	NORTHERN BC
Burnaby**	Cranbrook	Campbell River	Dawson Creek
Corporate Office & Distribution Centre	Kamloops	Courtenay	Fort Nelson
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**ebhorsman.com**  
**albritelighting.com**

**ALBERTA**  
Calgary  
Edmonton

° E.B. Horsman & Albrite Lighting Location ° Albrite Lighting Location

## CUSTOMER QUESTIONNAIRE

Thank you for choosing to open an account with E.B. Horsman & Son, we appreciate your business. In order for us to better understand your needs and organize our efforts to deliver “the best people, the best products and the best service,” we ask that you fill out this quick questionnaire:

### 1. Company Name \_\_\_\_\_

### 2. How did you find us?

- Direct advertising   
  Word of mouth   
  Other: \_\_\_\_\_  
 Print publication   
  Web search

### 3. Business Type

Please check one for each of the follow that best describes you business.

#### a) Customer Type

- Consultant
- Contractor
- Distributor
- End User
- Government
- OEM
- Panel Shop
- System Integrator

#### b) Business Type

- Commercial
- Data Comm
- Industrial
- Institutional
- Residential

#### c) Industry Segment

- Aerospace
- Agriculture
- Alternative Energy
- Assisted Living
- Aquaculture
- Automotive
- Chem/Pharma
- Cities/Municipalities
- Data & Security
- Film & Entertainment
- Food & Beverage
- Forestry Panel Mill
- Forestry Sawmill
- Forestry Special Products
- Grain Elevators
- Green Houses
- Grocery Store
- Hospitals
- Hotel & Property
- HVAC
- Machine Builder /Automation
- Marine
- Military
- Mining
- Oil & Gas
- Packaging/Material Handling
- Plumbing
- Portable Housing
- Ports & Harbours
- Property Management
- Pulp & Paper
- Restaurant
- Retail Outlet
- School Boards
- Telecommunications
- Transportation
- Warehousing
- Water/Wastewater

### 4. Purchasing

Please select the amount you plan to purchase in electrical products in one year

- \$0 - \$15,000   
  \$15,000 - \$50,000   
  \$50,000 - \$100,000   
  \$100,000 +

### 5. Branches

Which of the following E.B. Horsman & Son or Albrite Lighting branches will you be doing most of your business with?

#### BC Lower Mainland

- Burnaby
- Langley
- Richmond
- Surrey

#### Vancouver Island

- Campbell River
- Courtenay
- Duncan
- Parksville
- Victoria

#### Interior BC

- Cranbrook
- Kamloops
- Penticton
- Vernon
- Williams Lake

#### Northern BC

- Dawson Creek
- Fort Nelson
- Kitimat
- Prince George
- Terrace

#### Alberta

- Calgary
- Edmonton



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**MAILING ADDRESS**

19295 25 AVE.  
SURREY, BC V3Z 3X1  
AR@EBHORSMAN.COM

PH. 778-545-9916  
FAX 778-545-3099  
TOLL FREE: 888-467-7626

Please circle the location you would predominantly use.

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Corporate Office & Distribution Centre	Kamloops	Courtenay	Fort Nelson
Langley	Penticton	Duncan	Kitimat
Richmond	Vernon	Parksville	Prince George Terrace
Surrey	Williams Lake	Victoria°	

**ebhorsman.com**  
**albritelighting.com**

**ALBERTA**  
Calgary  
Edmonton

°E.B. Horsman & Albrite Lighting Location °Albrite Lighting Location

**6. Contact Information** Please list the following contacts for your company:

**Accounts Payable**

First & Last Name: \_\_\_\_\_ Position: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email Address: \_\_\_\_\_

Permission to contact this email address for non-transactional emails:  YES  NO

**Purchasing**

First & Last Name: \_\_\_\_\_ Position: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email Address: \_\_\_\_\_

Permission to contact this email address for non-transactional emails:  YES  NO

**Electrical Product Specifier (e.g. Engineer, Electrical Lead, Owner, etc.)**

First & Last Name: \_\_\_\_\_ Position: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_ Email Address: \_\_\_\_\_

Permission to contact this email address for non-transactional emails:  YES  NO

**7. On Line Service**

E.B. Horsman & Son & Albrite Lighting have B2B websites, to sign up go to: [www.ebhorsman.com](http://www.ebhorsman.com) or [www.albritelighting.com](http://www.albritelighting.com). Please select which of the following services interests you:

- Order Entry
- Online Price and Availability
- Check Purchase History
- Online Account Information
- Expedite Open Orders
- Online Quotes
- Product Technical Information

**8. Billing Preferences**

Please specify any preferences regarding invoicing and statements:

	Invoices	Statements	
Fax:	<input type="radio"/>	<input type="radio"/>	Fax# _____
Email:	<input type="radio"/>	<input type="radio"/>	Email Address _____

Permission to contact this email address for non-transactional emails:  YES  NO

**9. Payment Method:**

Upon credit approval, please indicate your preferred method of payment:

- On Line/Internet Banking
- EFT/Direct Deposit
- Cheque/Cash

**10. AD Rewards - Customer Rewards Program**

Reward points are accumulated by purchasing participating suppliers products. See [ebhorsman.com/ad-rewards/](http://ebhorsman.com/ad-rewards/) for more information. Would you like us to contact you with information regarding earning rewards with your qualified purchases?

Yes  No  If yes at which email address: \_\_\_\_\_

**11. Other:**

Please use this section to specify any other requirements you may have so that we may be your Electrical Distributor of Choice!

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